U.S.-FLAG DISCUSSION AGREEMENT FMC NO. 203-010050-021 (2<sup>nd</sup> Edition)

## ARTICLE 1: NAME OF AGREEMENT

The name of this Agreement is the "U.S.-Flag Discussion Agreement" (hereinafter, the "Agreement").

## ARTICLE 2: PURPOSE OF AGREEMENT

The purpose of this Agreement is to permit common carrier by water offering service on U.S.-flag vessels to establish a cooperative working arrangement for joint consideration of and action on transportation matters of mutual interest, pursuant to the Agreement's terms, to assure the availability of efficient and economically sound U.S.-flag liner operations at fair and reasonable rates, terms and conditions, and to promote an efficient, stable and economic transportation system in U.S. foreign commerce.

## ARTICLE 3: PARTIES TO AGREEMENT

The Parties to this Agreement are U.S.-flag ocean common carriers engaged in freight transportation services:

American President Lines, Ltd. 16220 N. Scottsdale Road Suite 300 Scottsdale, AZ 85254-1781

And

APL Co. Pte Ltd.

456 Alexandra Road

#06 00 NOL Building

9 North Buona Vista Drive

#14-01

The Metropolis Tower 1

Singapore 119962 138588

(acting as a single party)

Hapag-Lloyd USA, LLC 401 E. Jackson Street Suite 3300 Tampa, FL 33602

And

Hapag-Lloyd AG Ballindamm 25 20095 Hamburg, Germany (acting as a single party)

A.P. MOLLER MAERSK A/S trading under the name of Maersk Line A/S 50, Esplanaden DK-1098, Copenhagen, Denmark